



UKaid Skills for Employment Programme (शीप)

Catalyzing Collaborations to Promote Enterprise Start-up and Self-Employment Opportunities

Co-hosted With

Startup Genome and Ivy Cap Partners

August 14, 2020



Louis Berger

In Collaboration with

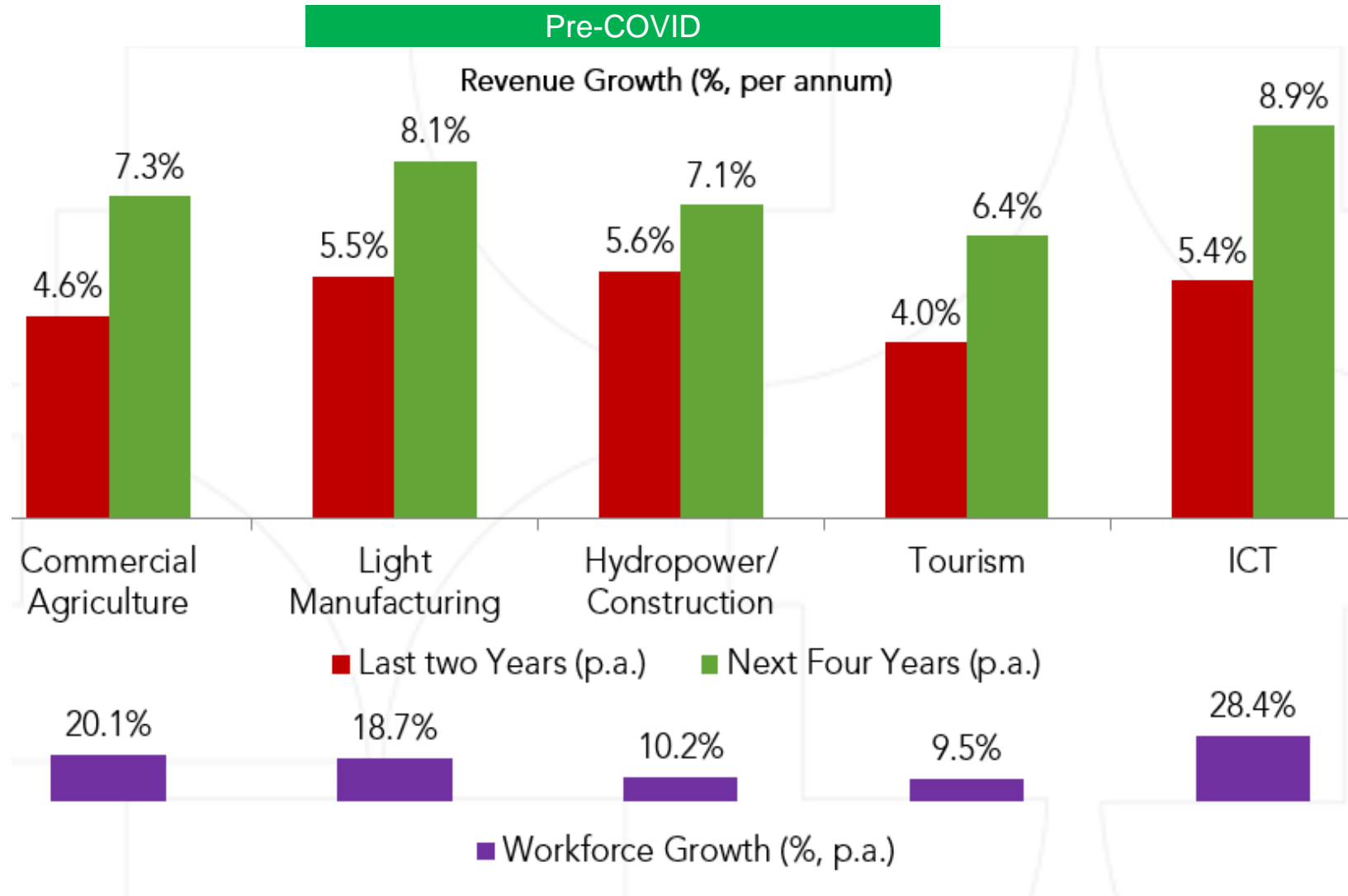
Clear Horizon



INSTITUTE FOR INTEGRATED DEVELOPMENT STUDIES



Structural Change, Industry Growth and Gearing Up for Opportunities for Tomorrow



Structural Change; Industry Growth and Gearing Towards Opportunities for Tomorrow

Post-pandemic

KEY
ECONOMIC
SECTOR



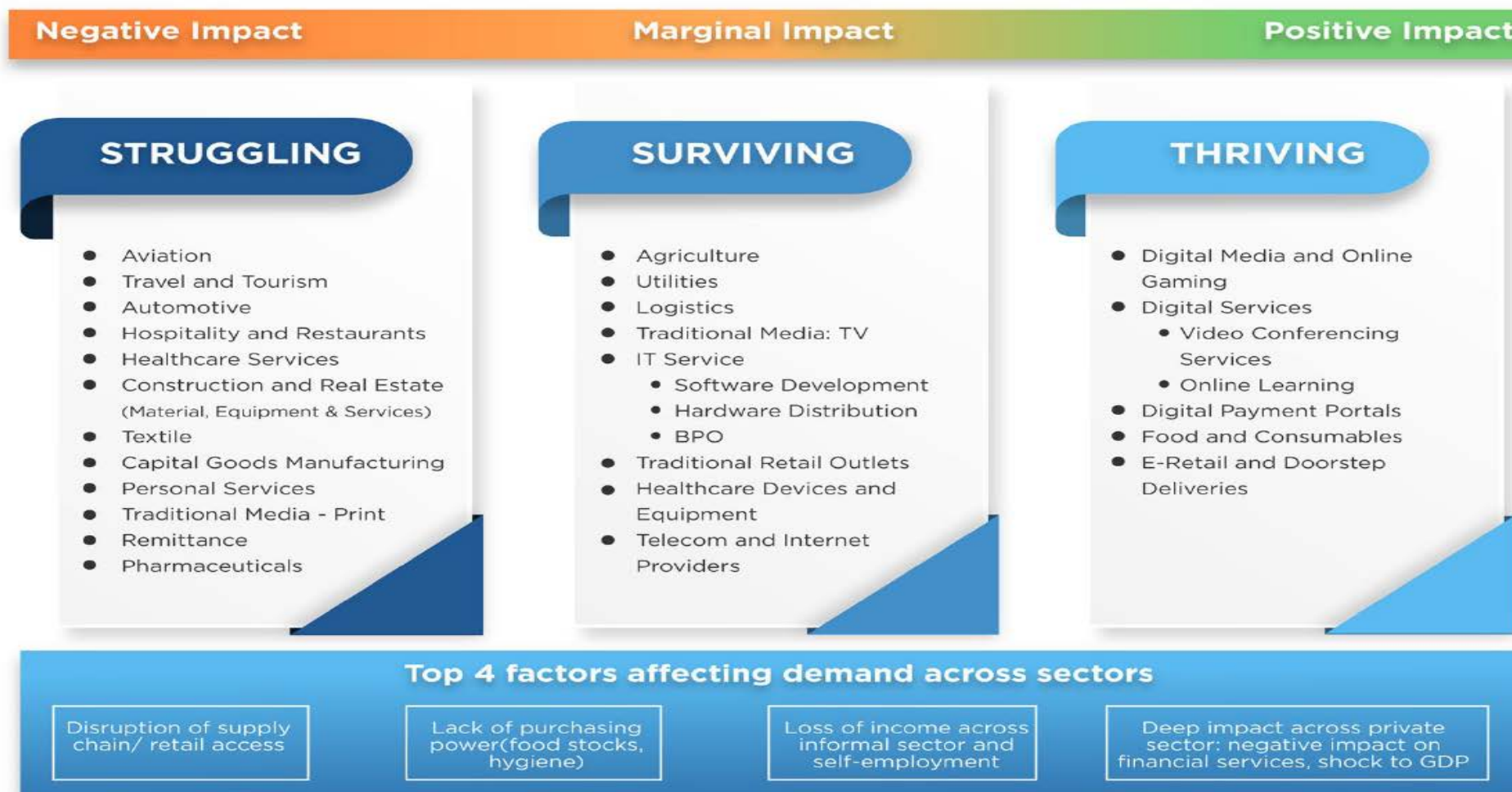
IMPACT OF
COVID-19



Focus of FY 2020-21 budget should be strengthening of core economic activities and investing in the enablers for the same

Structural Change; Industry Growth and Gearing Towards Opportunities for Tomorrow

Going Forward- Short-Medium-Long-term



Exploring Opportunities and Models to Expand Enterprise Start-up and Growth Opportunities



Success Factors:
Future-ready Ecosystem



Innovation and Technology

- Technology based innovations **Fuse Mc/Genese**
- Digitization of economy **MFS, RTGS/CSD aut**
- Integrating with global platforms (AWS, Google, Microsoft) **Genese**
- Building global-ready labor force **9 SEP partnerships**
- Localized and sector-oriented innovation **Label STEP**
- Innovative Financing Tools: blended finance; impact and purpose-driven investing **SEP/Sakchyam Challenge Funds**

Market Linkage & Domestic Connectedness

- Business Associations, Sectoral Groups
- Local platforms (skilling, recruitment, financial, knowledge) **Rojgari**
- Public Private Partnership **PDA, MEPL**
- Regional Hubs and Clusters (Prov. 2/5)
- Cross-sector partnerships- (FI/Agri/Tech/Manf/Const.) **Rojgari**
- Venture capitals, retail and institutional investors

Global Perspective & Connectedness

- Global & Regional Startup Ecosystem Knowledge (analysis, benchmarking, development roadmap)
- Leveraging Global and Regional Mentorship **Startup Genome, IvyCamp**
- Connecting Diaspora: investment and mentorship **IvyCamp**
- Integrating in global value chains **Fuse Mc/Label STEP**

Enablers & Sustainability



Public Sector Engagement

- Sector Regulator **NRB, Insurance Board, NTA**
- Investment Agency **Financial Sector Management Division at MoF, Migration office**
- Sector Oversight Agencies **Migration office**
- Rules and Regulations **Monetary policies**

Research and Education Systems

- Research Centers and Think Tanks
- Progressive Public and Private Sector Universities/Colleges (over 30) **Fuse Mc/Genese**
- Specialized Technology Center **MAW Skilling Academy, NYMA**
- Prominent Consulting Firms
- Global Network of Universities and Research Centers

NEPAL Investing in Innovation शीप and Sakchyam TA/CF Funding



Skills Enhancement and Job Creation in Growth Sectors

- Analyzing Structural Changes in Industries
- Emphasis on Employer-Led Skilling Models
- Relentless Focus on Collaboration – The Only Way to Survive
- Dismantling Social Barriers, Stereotypes and Geographic Inequity
- Incubators/Accelerators (Pilots) and Scale-ups
- Entrepreneurship Development: Knowledge and mentorship
- R&D, integration with educational system
- PPP



Access to Finance (Capital) – Sakchyam

- Payment Systems
- Tech-enabled products & delivery channels (BLB, MFS, Tab Banking)
- Startup and Scale Up Capital
- Customized Products and Human Centered Design
- Impact and Purpose Led Financing (ESG principles, Blended-finance)
- Gender-sensitive financial inclusion strategy
- Access to national and global investments (impact funds, SDGs)

